

CORRIGENDUM DATED - 25-09-2023

PROCUREMENT OF 6,00,000 ANDROID POS TERMINALS

RFP NO. SBI PAYMENTS/VM/2023-24/08 DATED 31.07.2023

Sr. No	RFP Page No	RFP Clause No	Existing Clause	Amended Clause
1	7	5.i Eligibility Criteria, Technical & Functional Specifications, BOM & Compliances:	<p>Bid is open to all Bidders who meet the eligibility criteria and Technical & functional specifications as given in Annexure-B & Annexure-B1 of this document. The Bidder has to submit the documents substantiating eligibility criteria as mentioned in this RFP document.</p> <p>(a) If any Bidder submits Bid on behalf of Principal/OEM, the same Bidder shall not submit a Bid on behalf of another Principal/OEM under the RFP. Principal will be allowed for only single bidder to participate on its behalf.</p> <p>(b) Either the Bidder on behalf of Principal/OEM or Principal/OEM itself is allowed to Bid, however both cannot bid simultaneously.</p>	<p>Bid is open to all Bidders who meet the eligibility criteria and Technical & functional specifications as given in Annexure-B & Annexure-B1 of this document. The Bidder has to submit the documents substantiating eligibility criteria as mentioned in this RFP document.</p>
2	25	28 Sub Sec vi e	The details of the documents to be furnished by the Vendor are specified hereunder:- Manufacturer's / Vendor's warranty certificate.	This clause stands withdrawn
3	27	29-Services-Point-vii	Bidder shall obtain a written permission from SBI Payments before applying any of the patches/ upgrades/ updates. Bidder has to support older versions of the OS/firmware/Middleware etc in case the SBI Payments chooses not to upgrade to latest version.	<p>Bidder shall obtain a written permission from SBI Payments before applying any of the patches/ upgrades/ updates. Bidder has to support older versions of the OS/firmware/Middleware etc in case SBI Payments chooses not to upgrade to latest version.</p> <p>In case patches are related to security/compliances, SBI Payments will be informed within 4 hours of releasing the patch</p>
4	27	29.Services,Point-xii	The Bidder shall keep the SBI Payments explicitly informed the end of support dates on related products/hardware/firmware and should ensure support during warranty and AMC/ATS/S&S. Bidder should be able to provide services/support till the life of terminals.	The Bidder shall keep the SBI Payments explicitly informed the end of support dates on related products/hardware/firmware and should ensure support during warranty and AMC/ATS/S&S. Bidder should be able to provide services/support till the life of terminals for the minimum period of 5 years from the date of supply.
5	51	BID form- Point 2	The rate quoted in the indicative price Bids are as per the RFP and subsequent pre-Bid clarifications/ modifications/ revisions furnished by the Bank, without any exception	The rate quoted in the indicative price Bids are as per the RFP and subsequent pre-Bid clarifications/ modifications/ revisions furnished by SBI Payments, without any exception

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6	59	Annexure B (eligibility criteria) - Point 2	<i>The Bidder must have an average turnover of minimum Rs.50 Crore for at least Three Financial Years out of 4 FY i.e , 2019-20, 2020-21, 2021-22 & 2022-23 financial year(basis).</i>	<i>The Bidder must have an average turnover of minimum Rs.50 Crore for at least Three Financial Years out of 4 FY i.e , 2019-20, 2020-21, 2021-22 & 2022-23 financial year(basis).</i> <i>In case of Startup registered in India, The bidder must have an average turnover of minimum Rs. 20 Crore for last 2 FY out of 4 FY i.e , 2019-20, 2020-21, 2021-22 & 2022-23 financial year(basis).</i>
7	59	Annexure B (eligibility criteria) - Point 3	The Bidder should be profitable organization (on the basis of PAT) for at least 3 financial year out of last 04 years) i.e 2019-20, 2020-21. 2021-22 & 2022-23	The Bidder should have positive net worth for at least 3 financial year out of last 04 years) i.e 2019-20, 2020-21. 2021-22 & 2022-23 In case of Startup registered in India, The bidder must have positive net worth for at least 2 financial years out of 4 FY i.e , 2019-20, 2020-21, 2021-22 & 2022-23 financial year(basis).
8	60	Annexure B (eligibility criteria) - Point 4	The vendor should be i) Original Equipment Manufacturer(OEM) having their company or registered subsidiary in India operating for minimum 3 Years and ii) Should have supplied minimum 1,00,000 Android PoS terminals for Merchant Acquiring Business to any registered Payment Service Providers in India	The vendor should be i) Original Equipment Manufacturer(OEM) having their company or registered subsidiary in India operating for minimum 3 Years and ii) Should have supplied minimum 1,00,000 Android PoS terminals for Merchant Acquiring Business to any registered Payment Service Providers in India In case of Startup registered in India : The bidder should be i) Original Equipment Manufacturer(OEM) having their company or registered subsidiary in India operating for minimum 2 Years and ii) Should have supplied minimum 20,000 Android PoS terminals for Merchant Acquiring Business to any registered Payment Service Providers in India
9	62	Annexure-B, Point-11, Last part of the clause.	EMV certification (including Level-2 and Business Application) of terminals for SBI Payments' Technology Service Providers/Partners will be the responsibility of the Bidder(s)/ terminal vendor and the cost for the same will also have to be borne by the Bidder(s)/terminal vendor.	EMV certification (including Level-2 and Business Application) of terminals for SBI Payments' Technology Service Providers/Partners will be the responsibility of the Bidder(s)/ terminal vendor and the cost for the same will also have to be borne by the Bidder(s). The maximum number of partners will be 10.

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10	62	Annexure-B, Point-17	Terminal vendor (Bidder) should have repairing/service centre/s, having adequate number (at least 6) of trained personnel in the country covering PAN India.	Terminal vendor (Bidder) should have repairing/service centre/s, having adequate number (at least 6) of trained personnel in the country covering PAN India. In case of Startup registered in India, Vendor Should have at least 3 repairing centre with adequate number of trained personnel in the country covering PAN India.
11	67	Annexure-B1	3DES Encryption Details	AES Encryption Details
12	67	Annexure-B1	Operating System (Android OS)- Adaptability of the terminal to take version of Android 10 &above OS in case of up gradation or changes as per future requirement	Operating System (Android OS)- Adaptability of the terminal to take version of Android 10 &above OS in case of up gradation or changes as per future requirement. In case of upgradation is not possible in existing supplied terminals, Bidder will ensure to supply upgraded version for future delivery.
13	69	POS Terminal & System Software	Vendor has to provide all the necessary support for key injection/Remote Key Injection , for any operational requirements of the System to the SBI Payments' Technology Service Provider/Partners to cater to further significant growth/expansion during the entire life cycle of the terminals.	Vendor has to provide all the necessary support for Local key injection or Remote Key Injection , for any operational requirements of the System to the SBI Payments' Technology Service Provider/Partners to cater to further significant growth/expansion during the entire life cycle of the terminals. SBI Payments reserves the right to Opt either LKI or RKI or both as per business requirements.
14	70	Terminal Functional Requirements	The Bidder should provide the TMS system with above mentioned features with unlimited licence at no extra cost.	The Bidder should provide the TMS system (Licenced or Hosted) as per convinence of SBI Payments with above mentioned features with unlimited licence at no extra cost upto 9 years
15	72	Annexure-B1	Terminal Stock Lead Time- The response must clearly state the delivery notice for Terminal supply. Maximum lead time/ Turn Around time (TAT) for supply of POS terminals is 15 days from the date of issue of Purchase order.	Terminal Stock Lead Time- The response must clearly state the delivery notice for Terminal supply. Maximum lead time/ Turn Around time (TAT) for supply of POS terminals is 15 days (For Non-branded terminals) from the date of issue of Purchase order. In case of specific branded terminals, the TAT will be 30 days from the date of issue of Purchase order.
16	76	Mandatory Requirement	3DES Encryption Details	AES Encryption Details
17	81	Exhibit-2	Android 10 OS without GSM or Above	Android 10 OS without GMS or Above
18	92	Evaluation Methodology - POS Terminals Technical specifications	The bidder who fails to bid/provide technical specifications for each type of terminal will be dis-qualified and shall not be considered for evaluation	The bidder who fails to bid/provide technical specifications for each type or any one of terminal will be dis-qualified and shall not be considered for evaluation

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19	93	Evaluation Methodology - 4B. li. Commercial Evaluation Parameters & weightages	The bidder who fails to bid for all type of terminals will be dis-qualified and shall not be considered for evaluation.	The bidder who fails to bid for all or any one type of terminals will be dis-qualified and shall not be considered for evaluation.
20	113	i. Penalties & SLA terms	<p><i>Delivery of all equipment should be within 15 days from date of placing of order. In the event of the any or all equipment(s) not being delivered, within a period of 15 days from date of Purchase Order, a penalty of one (1) percent of the total cost of equipments for each week or part thereof of the delay, subject to maximum amount of ten (10) percent of the total cost of equipments will be charged to vendor. In case of the delivery of first lot of terminals a delivery period of 45 days from the date of placing of order shall be permitted. The Penalty as applicable in such case shall be applicable after 45 days, if delivery is not made. This amount of penalty so calculated shall be deducted at the time of making final payment after successful installation and commissioning of hardware.</i></p>	<p><i>Delivery of all non-branded equipment should be within 15 days from date of placing of order. In case of specific branded equipement the TAT of supply will be 30 days. In the event of any or all equipment(s) not being delivered, within a period of 15 days (for Non -branded)/30 days(for specific branded) from date of Purchase Order, a penalty of one (1) percent of the total cost of equipments for each week or part thereof of the delay, subject to maximum amount of ten (10) percent of the total cost of equipments will be charged to vendor. In case of the delivery of first lot of equipement(s) a delivery period of 45 days (for non-branded)/75 days (for specific branded) from the date of placing of order shall be permitted. The Penalty as applicable in such case shall be applicable after 45 days (for non-branded)/75 days (for specific branded), if delivery is not made. This amount of penalty so calculated shall be deducted at the time of making final payment after successful installation and commissioning of hardware.</i></p>
21	114	Penalties & SLA Terms Point 7 b)	The VENDOR shall ensure that faults and failures intimated by SBI Payments/Bank are set right within 5 (five) days of receiving the terminal at their repair centre. The maximum TAT (turnaround time) from the date of receipt of terminal at the repair centre to delivery of terminal at the merchant location will be 10 days.	The VENDOR shall ensure that faults and failures intimated by SBI Payments/Bank are set right within 5 (five) working days of receiving the terminal at their repair centre. The maximum TAT (turnaround time) from the date of receipt of terminal at the repair centre to delivery of terminal at the TSP/Partner location will be 10 working days.

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22	135	10.7	<p>Delivery of all equipment should be within 15 days from date of placing of order. In the event of the any or all equipment(s) not being delivered, within a period of 15 days from date of Purchase Order, a penalty of one (1) percent of the total cost of equipment for each week or part thereof of the delay, subject to maximum amount of ten (10) percent of the total cost of equipment will be charged to (Service Provider)-. In case of the delivery of first lot of terminals a delivery period of 45 days from the date of placing of order shall be permitted. The Penalty as applicable in such case shall be applicable after 45 days, if delivery is not made. This amount of penalty so calculated shall be deducted at the time of making final payment of invoices. In addition to the penalty on delayed supplies, SBI Payments also reserves the right to cancel the Purchase Order and forfeit the EMD/PBG</p>	<p>Delivery of all equipment should be within 15 days (Non-branded) and 30 days (for specific branded) from date of placing of order in case of terminals. In the event of the any or all equipment(s) not being delivered, within a period of 15 days (for Non-branded)/30 days (for specific branded) from date of Purchase Order, a penalty of one (1) percent of the total cost of equipment for each week or part thereof of the delay, subject to maximum amount of ten (10) percent of the total cost of equipment will be charged to (Service Provider)-. In case of the delivery of first lot of terminals a delivery period of 45 days (for non branded)/75 days (for branded) from the date of placing of order shall be permitted. The Penalty as applicable in such case shall be applicable after 45 days (for Non-branded)/75 days (for branded), if delivery is not made. This amount of penalty so calculated shall be deducted at the time of making final payment of invoices. In addition to the penalty on delayed supplies, SBI Payments also reserves the right to cancel the Purchase Order and forfeit the EMD/PBG</p>
23	141	14. FEES, TAXES DUTIES & PAYMENTS		14.4 Vendor should preferably maintain an account in State Bank of India (SBI) for processing invoices/bills.
24	170	Annexure-P, Pre-Contract Integrity Pact-Point-6-Fall Clause	<p>The BIDDER undertakes that it has not supplied/is not supplying similar product/systems or subsystems at a price lower than that offered in the present Bid in respect of any other Ministry/Department of the Government of India or PSU or any other Bank/Fintech and if it is found at any stage that similar product/systems or sub systems was supplied by the BIDDER to any other Ministry/Department of the Government of India or a PSU or a Bank/Fintech at a lower price, then that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the BIDDER to the BUYER, if the contract has already been concluded.</p>	<p>The BIDDER undertakes that it has not supplied/is not supplying similar product/ systems or subsystems with same or higher configuration at a price lower than that offered in the present Bid to any other PSU Bank /Pvt Bank/Fintech, if the quantity is equivalent or lesser than this RFP. If it is found at any stage that similar product/systems or sub systems (same or higher configuration and Equivalent or lesser quantity) was supplied by the BIDDER to any other PSU Bank /Pvt Bank/Fintech at a lower price, then the same rate shall be applicable for future supply to be made to SBI Payments.</p>

Schedule of Event		
	Existing Schedule	Amended Schedule
Last date and time for Bid submission	03:00 pm (time) on 05.09.2023	03:00 pm (time) on 16.10.2023
Date and Time of opening of Technical Bids	04:00 pm (time) on 05.09.2023	04:00 pm (time) on 16.10.2023
Opening of Commercial Bids	03.00 pm (time) on 12.09.2023	03.00 pm (time) on 26.10.2023